



December 22, 2009

Beck Property Co., Inc.
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Re: Reference Letter

To Whom It May Concern:

As the president of Beck Property Company, Inc., I have had the opportunity to work with many contractors over the course of my career. Our business includes commercial real estate brokerage, property management and development, and it has provided me with a unique insight into developing real estate as well as representing developers, tenants, and landlords.

In 2005, I was introduced to Jeremy Brown and Chad Williams by another general contractor. Shortly thereafter, we engaged Williams-Brown to be the General Contractor of our \$3,000,000 renovation of a 50-year-old shopping center that would become *The Shops of East Hill*. During this project, the Williams-Brown team overcame every obstacle they encountered and continually preformed as they promised. Since that first project our company has used Williams-Brown exclusively on over fifteen projects.

Williams-Brown, Inc. is a relatively new company and as such they have worked hard to establish themselves as capable general contractors who put their clients first and follow through on what they promise. It is my belief that Williams-Brown is uniquely positioned with the exceptional capabilities of a very large firm and the agility and affordability of a very small firm.

Whether the job is for a client or our company's own properties, we look to Williams-Brown when we need the job done right. If you should need more information, please feel free to contact me. Thank you.

Always,

Justin A. Beck, CCIM
President

JB/ene

Gregg Beck, SIOR
Chairman

Justin A. Beck, CCIM
President

David Valletto, SIOR
Vice President

Adrian F. Hammond, Jr.
Vice President, Land Sales

Gerald McArthur, SIOR
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Paul Salter
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Kent Simmons
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David Harrison
Salesman/Associate

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